



Tuesday, June 29, 2021

## AREA BOARD REGULAR MEETING

(virtual meeting via videoconference)  
8:00-9:30 a.m.

**MEMBERS PRESENT:** Glenn Adams, Cumberland County Commissioner, JD; Heidi Carter, Durham County Commissioner, MPH, MS; Maria Cervania, Wake County Commissioner, MPH; Carol Council, MSPH; David Curro, BS; Lodies Gloston, MA; David Hancock, MBA, MPAff (entered at 8:38 am); D. Lee Jackson, BA (entered at 8:33 am); Lynne Nelson, Vice-Chair, BS; Gino Pazzaglini, Board Chair, MSW LFACHE; Pam Silberman, JD, DrPH; and McKinley Wooten, Jr., JD (exited at 9:00 a.m.)

**APPOINTED MEMBERS ABSENT:** Angela Diaz, MBA; Donald McDonald, MSW; two vacancies representing Cumberland County; two vacancies representing Durham County; vacancy representing Johnston County; and vacancy representing Wake County

**GUEST(S) PRESENT:** Denise Foreman, Wake County Manager's office

**ALLIANCE STAFF PRESENT:** Cheala Garland-Downey, Executive Vice-President/Chief Human Resources Officer; Kelly Goodfellow, Executive Vice-President/Chief Financial Officer; Veronica Ingram, Executive Assistant II; Mehul Mankad, Chief Medical Officer; Sara Pacholke, Senior Vice-President/Financial Operations; Brian Perkins, Senior Vice-President/Strategy and Government Relations; Monica Portugal, Chief Compliance Officer; Robert Robinson, Chief Medical Officer; Sean Schreiber, Executive Vice-President/Chief Operating Officer; Jennifer Stoltz, Administrative Assistant II; Sara Wilson, Senior Director of Government Relations; and Carol Wolff, General Counsel

**1. CALL TO ORDER:** Board Chair Gino Pazzaglini called the meeting to order at 8:01 a.m.

AGENDA ITEMS:	DISCUSSION:
2. Agenda Adjustments	There were no adjustments to the agenda.
3. <a href="#">Contract Approval – page 3</a>	<p>Per Alliance policy G-10, contracts over a specified amount (\$500,000) require approval by the Board. A summary of the contract was provided in the packet and sent to board members prior to today's meeting.</p> <p><b><u>BOARD ACTION</u></b> A motion was made by Dr. Silberman to authorize the CEO to execute the contract with Milliman in an amount not to exceed \$500,000.00 for the purposes stated on the contract summary; motion seconded by Ms. Gloston. Motion passed unanimously.</p>
4. Closed Session(s)	<p><b><u>BOARD ACTION</u></b> A motion was made by Mr. Curro to enter closed session pursuant to NC General Statute 143-318 to prevent the disclosure of information that is confidential and not a public record under NCGS 122C-126; motion seconded by Ms. Council. Motion passed unanimously.</p>
5. Reconvene Open Session	<p>The Board returned to open session. Chair Pazzaglini added a topic to the agenda: Resolution for Mecklenburg County's realignment with Alliance. Mr. Robinson read the <a href="#">resolution</a>, which is attached to and made part of these minutes.</p> <p><b><u>BOARD ACTION</u></b> A motion was made by Mr. Curro to approve the Resolution for the realignment of Mecklenburg County to Alliance Health; motion seconded by Dr. Silberman. Motion passed unanimously.</p>
6. Adjournment	All business was completed; the meeting adjourned at 9:20 a.m.

**Next Board Meeting: Thursday, August 05, 2021 | 4:00 – 6:00 pm**  
Minutes approved by the Board on August 5, 2021.



**Alliance Health  
BOARD OF DIRECTORS  
Agenda Action Form**

**ITEM:** Contract Approval

**DATE OF BOARD MEETING:** June 29, 2021

**BACKGROUND:** Contracts over \$500,000 must be approved by the Board per Alliance policy G-10.

**REQUEST FOR AREA BOARD ACTION:** Accept the report.

**CEO RECOMMENDATION:** Accept the report.

**RESOURCE PERSON(S):** Robert Robinson, CEO; Kelly Goodfellow, Executive Vice-President/Chief Financial Officer

[\(Back to agenda\)](#)



**Contract for Milliman, Inc.**

Approval for FY22 (Fiscal Year 2021-2022) contract for Milliman, Inc.: In FY20 (2019-2020), Milliman was awarded the RFP for actuary services. In early FY21 (2020-2021), through an informal bid process, we extended their contract to perform financial consulting services including assessment of our medical cost management program, reporting, and staffing structure. As a result of this work, they will be assisting not only Business Operations but other areas to improve our readiness for Tailored Plan go-live. In addition, Milliman is assisting Provider Networks to develop alternative payment models. Below includes the list of services provided through this contract:

- a. Monthly dashboard development
- b. Prospective capitation rate review and negotiations
- c. Proforma preparation
- d. IBNR reserving
- e. Managed care savings
- f. Gap analysis implementation
- g. Enrollment
- h. Alternative payment models
- i. Compliance operations assessment
- j. Ad hoc analysis requests from Alliance

**Contract Amount                      \$1,500,000**



**RESOLUTION of the BOARD OF DIRECTORS**

THAT WHEREAS, On November 4, 2020, Mecklenburg County’s Board of County Commissioners voted unanimously to authorize the County Manager to begin exploring disengagement from Cardinal Innovations Healthcare, and

WHEREAS, on June 1, 2021, the Mecklenburg Board of County Commissioners approved a Resolution authorizing the County Manager to post a Disengagement Plan, issue a Letter of Intent and notify those parties required by law of Mecklenburg County’s intent to disengage from Cardinal Innovations Healthcare and to realign with Alliance Health. The Board also approved a Disengagement Plan related to the realignment; and

WHEREAS, North Carolina General Statute §122C-115(a) empowers a county to choose its Local Management Entity/Managed Care Organization (LME/MCO) subject to the approval of the Secretary of DHHS; and

WHEREAS, the LME/MCO Board of Directors with which a county wishes to realign must agree to accept the requesting county by a majority vote; and

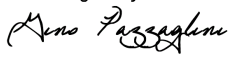
WHEREAS, the Alliance Health Board of Directors has reviewed the Mecklenburg County's Resolution and Disengagement Plan and considered the impact on current members, providers and operations, and

WHEREAS, Alliance has purposefully developed our care models and operational systems for the necessary scalability and growth to effectively manage Mecklenburg County’s realignment with Alliance.

NOW, THEREFORE BE IT RESOLVED that:

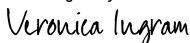
1. The Alliance Health Board of Directors, representing the counties of Cumberland, Durham, Johnston and Wake, hereby agree to accept Mecklenburg County as a member county of Alliance Health upon approval by the Secretary of the North Carolina Department of Health and Human Services.
2. The Alliance Health Board of Directors hereby approves the Mecklenburg County Disengagement Plan.
3. The Alliance Health Board of Directors authorizes and directs the CEO to continue to take the necessary actions, in partnership with Mecklenburg County, its members, providers, and other stakeholders, to align Mecklenburg County with Alliance Health.

Adopted this the 29<sup>th</sup> day of June, 2021.

DocuSigned by:  
  
 EA149539825147A...  
 Gino Pazzagliani, Chair of the Board of Directors

**CERTIFICATION**

I, Executive Secretary to the Alliance Health Board of Directors, hereby certify this Resolution is a true and exact copy of a resolution adopted by the Board of Directors during a regular meeting on June 29, 2021.

DocuSigned by:  
  
 41BBDAADATCS48C...  
 Executive Secretary to the Board