



Monday, March 15, 2021

AREA BOARD FY2021-2022 BUDGET RETREAT

(virtual meeting via videoconference)

1:00-3:30 p.m.

MEMBERS PRESENT: Glenn Adams, Cumberland County Commissioner, JD (entered at 1:43 pm); Heidi Carter, Durham County Commissioner, MPH, MS; Maria Cervania, Wake County Commissioner, MPH; Carol Council, MSPH; David Curro, BS; Angela Diaz, MBA; Lodies Gloston, MA; Lynne Nelson, Vice-Chair, BS; Gino Pazzaglini, Board Chair, MSW LFACHE; and Pam Silberman, JD, DrPH

APPOINTED MEMBERS ABSENT: David Hancock, MBA, MPA; Duane Holder, MPA; D. Lee Jackson, BA; Donald McDonald, MSW; McKinley Wooten, Jr., JD vacancy representing Cumberland County; two vacancies representing Durham County; vacancy representing Johnston County; and vacancy representing Wake County

GUEST(S) PRESENT: Denise Foreman, Wake County Manager's office; and Mary Hutchings, Wake County Finance Department

ALLIANCE STAFF PRESENT: Michael Bollini, Executive Vice-President/Chief Operating Officer; Joey Dorsett, Senior Vice-President/Chief Information Officer; Cheala Garland-Downey, Executive Vice-President/Chief Human Resources Officer; Kelly Goodfellow, Executive Vice-President/Chief Financial Officer; Veronica Ingram, Executive Assistant II; Mehul Mankad, Chief Medical Officer; Ann Oshel, Senior Vice-President/Community Health and Well-Being; Sara Pacholke, Senior Vice-President/Financial Operations; Brian Perkins, Senior Vice-President/Strategy and Government Relations; Monica Portugal, Chief Compliance Officer; Robert Robinson, Chief Executive Officer; Sean Schreiber, Executive Vice-President/Network and Community Health; Ashley Snyder, Director of Accounting and Finance; Jennifer Stoltz, Administrative Assistant II; Sara Wilson, Senior Director of Government Relations; Carol Wolff, General Counsel; and Doug Wright, Director of Community and Member Engagement

1. WELCOME/INTRODUCTION: Mr. Robinson welcomed attendees and introduced new staff member, Jennifer Stoltz. Ms. Goodfellow provided an overview of the agenda.

AGENDA ITEMS:	DISCUSSION:
2. CFAC Highlights	Doug Wright, Director of Community and Member Engagement, reviewed CFAC's (consumer and family advisory committee) highlights, which include a review of NC General Statute 122C in regards to CFAC's role to review and comment on LME/MCO and/or Tailored Plan providers' budget. Mr. Wright reviewed a fifteen-year old report that heavily influences how CFAC operates and the needs of the people Alliance serves. He also reviewed six CFAC concerns/priorities.
3. Areas of Focus	Sara Pacholke, Senior Vice-President/Financial Operations, provided an overview of the financial summary as of January 2021, the NC DHHS (Department of Health and Human Services) risk corridor, which was implemented in March 2020, the agency's growth in Medicaid covered lives, and methods to increase engagement with the people Alliance serves. Mehul Mankad, Chief Medical Officer, reviewed additional areas of focus, specifically comparing pre-COVID, COVID and post-COVID service utilization and cost trends. Dr. Mankad reviewed members served and medical loss ratio. Sean Schreiber, Executive Vice-President/Network and Community Health, provided a detailed overview of spending for residential services. He also reviewed additional plans to align services with social determinants of health such as housing, transportation, etc.
4. Tailored Plan Rate Book Summary	Kelly Goodfellow, Executive Vice-President/Chief Financial Officer, provided a summary of the Tailored Plan draft rate book including savings targets, outstanding items that are not currently reflected in rates, trend assumptions and managed care assumptions.
5. Tailored Plan Budget Review	Sara Pacholke, Senior Vice-President/Financial Operations, reviewed current spending and planned spending through FY22 (fiscal year 2021-2022).
6. Key Takeaways	The budget retreat presentation is saved as part of the Board's files.
7. Adjournment	All business was completed; the meeting ended at 2:46 p.m.

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Next Board Meeting
Thursday, April 01, 2021
4:00 – 6:00 pm

Minutes approved by Board on April 1, 2021.