

RFP #100-2026

Wonderful House Bridge Housing Program

Questions & Answers

1. Are there any staffing positions or specializations that Alliance is looking for or would like to see? Case Management, Peer Support, etc.

The program should provide peer support specialists, case management, and oversight by a program manager.

2. Are there any special hours Alliance is looking for? i.e. 18 hours a day or mostly normal business hours with flex time on weekends, etc.?

There is an expectation of staffing 7 days per week 365 days per year with extended weekday hours and shorter weekend hours.

3. Is the program limited to Orange County residents?

Yes

4. Is there a budget form template? It was not attached to the RFP document.

Yes. The budget form template is a separate document posted with the RFP.

5. How is success measured?

Success will be measured by transitions to permanent housing, utilization of crisis services while in the program, and access to eligible benefits.

6. Does Alliance already have a property? Would they know the lease amount?

The projected monthly lease is \$2350. Property management costs could be open for negotiation.

7. If Alliance has been at this property for a while, can they tell us what the approximate utility costs are?

Projected monthly utility costs are \$620.

8. The contract would end 06/30/27. Are we expecting this to be a wind-down of this program or is there a likelihood of renewal for FY28?

The program is expected to continue beyond the current fiscal year.

9. The RFP appears to contain two different maximum budget amounts — \$270,000 in the Availability of Funds section and \$300,000 in Section C. Which amount is the controlling maximum for this proposal, and which amount should applicants use when preparing the final budget?

The correct amount is \$270,000. The amount in Section C is an error. See revised posted RFP. Provider budgets should reflect an annual cost that does not exceed \$270,000.

10. What is the actual fixed property/sublease cost for Wonderful House that should be used in the Budget Request Form?

The projected monthly lease is \$2350. Property management costs could be open for negotiation.

11. Should startup expenses such as furniture, equipment, deposits, and initial setup be included within the maximum contract amount, or are startup costs funded separately?

The home is furnished and has been operating as a bridge housing program. There is no additional startup funding.

12. Does Alliance Health have a required minimum of staffing structure or FTE requirement for the six-bed Wonderful House program?

The program should provide peer support specialists, case management, and oversight by a program manager.

13. May the Program Director/founder position be compensated through the contract, assuming the compensation is reasonable, documented, and included in the approved budget?

Yes, compensation may be included for the portion of the Program Director's time directly tied to operating this program.

14. Would Alliance Health support a provider working toward SAIOP (Substance Abuse Intensive Outpatient Program) qualification as a future capacity-building goal, provided that Wonderful House itself continues to operate within the scope of the bridge-housing contract?

SAIOP is not part of this program or funding.

15. For a provider that is not currently enrolled in NC Medicaid, what specific licenses, certifications, credentials, or organizational qualifications must be in place before the contract begins?

There are no qualifications required outside what is outlined in the RFP.

16. Is the proposed 90-day initial stay framework consistent with Alliance Health's expectations, and what documentation is expected when a resident needs an extension?

Extensions may be approved based on documented need through internal case notes and meeting meeting minutes with program, provider and Alliance staff. Extensions will require written approval through Alliance processes.

17. Although the RFP states that onsite support is not 24/7, is Alliance Health expecting the provider to maintain after-hours or on-call emergency coverage?

Yes, there should be a mechanism for 24/7 crisis response including in person response if necessary. Maintain after-hours on-call phone support related to tenancy concerns and will redirect crisis services if the call is related to behavioral health.

18. Does Alliance Health expect the bridge-housing provider to provide any clinical services directly, or should clinical treatment continue to be provided through outside behavioral health partners?

The RFP does not prescribe whether the organization provides clinical services. Provision of clinical services is not a requirement of the program nor is it prohibited.

19. What specific responsibilities does Alliance Health expect Wonderful House staff to have regarding the new Medicaid-related work requirements referenced in the RFP?

Assist participants with checking to see if they are exempt from work, school or volunteer requirements. If not exempt, assist participant with contacting local DSS for follow up appointments and required documentation.

20. Can Alliance Health provide the existing property manager's requirements, proposed sublease terms, or contact information so the provider can accurately build the property arrangement into the proposal?

Property management requirements: Scheduling maintenance, coordinating with contractors for repairs, performing routine inspections and managing vendor relationships

21. For the Wonderful House Bridge Program, what specific NCTracks Provider Type and Taxonomy Code does Alliance Health require the winning entity to hold?

There is no requirement for provider to be enrolled in NCTracks.

22. The minimum qualifications list requirements for 'owners and managing employees. Does Alliance Health fully accept proposals from for-profit LLCs for this specific housing contract, or are funds restricted strictly to 501(c)(3) organizations?

Proposals from “for-profit” entities that meet minimum requirements can be considered. There is no requirement that the chosen provider have 501c(3) status.

23. If an entity has an active NCID but its formal NCTracks application is currently in a 'draft' or 'pending' state, will that disqualify the proposal during the initial review, or can enrollment be finalized after the intent to award?

There is no requirement for provider to be enrolled in NCTracks.

24. Is the funding for these six beds distributed as a fixed, flat-rate monthly grant block to cover the home's overhead, or is it strictly a per-diem (per bed, per night) reimbursement billed directly through Medicaid/NCTracks?

This is not a billable service. Provider will submit invoices with supporting documentation of expenses.

25. If a startup entity chooses to apply under an incubation or fiscal sponsorship model with an established local provider, should the application be submitted under the sponsor's corporate credentials or the startup LLC name?

Fiscal sponsorships take a variety of forms. If the Services under the awarded contract will be delivered by employees of your company, and the sponsor and startup are two separate legal entities, then it is likely that the RFP will need to be submitted in your organization's name.